

How Drug Pricing Works



Drug company sets its price

they sell to drug wholesalers

who then resell to pharmacies

where the consumer buys them

consumer pays

1/3

employer, union or government program pays

2/3

cost of prescription drug coverage

employers, unions or government programs hire pharmacy benefit managers, or

PBMs

to

REDUCE

COSTS

by negotiating rebates and other discounts from drug companies.



PBM's save **30% or more**

The employer uses these savings to reduce insurance premiums and other costs.

Drug Benefit **Solutions**

www.drugbenefitsolutions.com